



MARK D. HOBSON, P.A.

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PROFESSIONAL EXPERIENCE

MARK D. HOBSON, P.A., Coral Gables, Florida

Shareholder

July 2014 to Present

- Represent a portfolio of clients that include private equity funds, investors, entrepreneurs, start-ups, established small and medium-sized companies, brokers, commodity trading advisors, commodity pool operators, investment advisers and investment companies.

DEVINE GOODMAN RASCO WATTS-FITZGERALD & WELLS, P.A., Miami, Florida

Of Counsel

October 2010 to July 2014

- Represented both foreign and domestic entities and individuals in a variety of corporate and commercial matters including mergers and acquisitions, complex purchase and distribution arrangements, commercial finance, private placements (including EB-5 projects), joint ventures, asset-based lending matters, cross-border transactional matters, corporate governance and intellectual property matters.

SHUTTS & BOWEN, LLP, Miami, Florida

Partner

December 1998 to October 2010

- Represented clients, both individuals and legal entities, in the areas of general business activities, corporate finance, contracting, executive compensation, sales and distributorship arrangements, mergers and acquisitions, divestitures, licensing, intellectual property protection, securities law and corporate governance.
- Advised and assisted clients in structuring, negotiating and documenting secured lending transactions governed by Article 9 of the Uniform Commercial Code and credit facilities insured or guaranteed by the Export-Import Bank of the United States.
- Assisted clients in structuring and documenting mergers and acquisitions, joint ventures and strategic alliances, including the preparation and filing of Premerger Notification Report Forms under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 for deals that meet the applicable thresholds.
- Counseled and assisted clients in offerings of debt and equity securities.
- Assisted public companies in fulfilling their reporting obligations under the federal securities laws.

CITIBANK, N.A., São Paulo, Brazil

U.S. Legal Consultant

May 1997 to November 1998

- Responsibilities included ensuring that bank activities and transactions complied with U.S. laws and bank policies; provided legal assistance to various areas of the bank, including corporate finance, trade finance, asset-based finance, treasury, private banking, work-outs, equity and investments, securities, custodial services and consumer banking.
- Coordinated and consulted with Latin American Group Counsel and regulatory specialists in New York, as well as outside counsel, regarding bank's activities and transactions; interfaced with new product team by reviewing and discussing feasibility and legality of proposed transactions and projects.
- Prepared English-language documents governed by U.S. law for diverse cross-border transactions, including finance leases and sale/leaseback agreements, various kinds of credit agreements (e.g., bridge loans, trade finance), private placements of inter-company notes, participation agreements, assignment agreements, conditional sale agreements, forward purchase agreements, letters of credit, standby letters of credit, letters of guaranty, bid bonds for privatization auctions.

FELSBURG E ASSOCIADOS, São Paulo, Brazil

U.S. Legal Consultant

March 1995 to April 1997

- Handled a variety of cross-border transactions and matters involving investment in Brazil.
- Advised non-Brazilian creditors regarding debt collections and judicial proceedings in Brazil.



NORONHA ADVOGADOS, São Paulo, Brazil

U.S. Legal Consultant

July 1994 to March 1995

- Assisted Brazilian lawyers in advising clients on investing or doing business in Brazil.

RAYBURN & LERNER, P.A., Dunedin, Florida

Associate

February to July 1994

- Conducted legal research; drafted legal memoranda; prepared pleadings; represented clients at administrative hearings.

CENTRAL & EAST EUROPEAN LAW INITIATIVE (CEELI) of the ABA, Washington, D.C.

Program Assistant

September to December 1993

- Conducted research for CEELI attorneys providing legal assistance to the former Eastern Bloc Countries; researched and prepared briefing books on legal reform in specific countries.

EDUCATION

VRIJE UNIVERSITEIT BRUSSEL, Brussels, Belgium

Master of Laws, *Cum Laude*, in International, European & Comparative law (June 1993)

FLORIDA STATE UNIVERSITY COLLEGE OF LAW, Tallahassee, Florida

Juris Doctor in Law with *Honors* (May 1992)

- Honors and activities:
 - > Katzentine-Simon II Scholarship
 - > Managing Editor, Journal of Transnational Law & Policy, 1991-92
 - > Executive Committee, F.S.U. International Law Society, 1992-92

TAMPA COLLEGE, Tampa, Florida

Bachelor of Science, *Summa Cum Laude*, in Marketing and Management (June 1988)

SPEAKING ENGAGEMENTS

- "Perfecting Your Security Interest Under UCC Article 9," at a seminar in Miami, Florida, held on July 19, 2005, sponsored by Lorman Education Services.
- "The US Legal System," a lecture that was part of a trade mission to São Paulo, Brazil, on May 3, 2005, sponsored by the Greater Miami Chamber of Commerce (Americas Linkage, São Paulo mission).
- "The US Legal System and the Lawyer in the US," a lecture at Universidade do Estado do Rio de Janeiro, in Rio de Janeiro, Brazil, on May 2, 2005.
- "The US Legal System," a lecture that was part of a trade mission to Rio de Janeiro, Brazil, on May 2, 2005, sponsored by the Greater Miami Chamber of Commerce (Americas Linkage Rio de Janeiro mission).
- "Implications of Revised UCC Article 9 in Commercial Lending," at a seminar held in Miami, Florida, on June 26, 2002, sponsored by Lorman Education Services.

MISCELLANEOUS

- Admitted to the Florida Bar and the Colorado Bar.
- Member of ABA Business Law Section and Business Law Section of the Florida Bar.
- Editor-in-Chief of Newsletter for Middle Market & Small Business Committee of the ABA Business Law Section.
- Member of the ABA Model Shareholders' Agreement Task Force.
- Member of the ABA Middle Market & Small Business Subcommittee Task Force on Short-Form Stock Purchase Agreement and Asset Purchase Agreement.
- Conversant in Portuguese.
- Co-author, *New Arbitration Law Adopted*, Vol. 4, No. 12 LATIN AM. L. & BUS. REP. 9 (1996).
- Co-author, *Advantages and Pitfalls of Filing Suit in Brazil*, Vol. 4, No. 11 LATIN AM. L. & BUS. REP. 6 (1996).
- Co-author, *Seller Beware: The Brazilian Consumer Code*, Vol. 4, No. 10 LATIN AM. L. & BUS. REP. 11 (1996).
- *Abducting Foreign Nationals Abroad: U.S. v. Alvarez-Machain*, 1 FSU J. TRANSNAT'L L. & POL. 253 (1992).