

Mark D. Hobson is an experienced Securities, Corporate, and Transactional lawyer licensed in Colorado and Florida, with offices in Coral Gables, Florida. Mark's clients include private equity, venture capital and hedge funds, sophisticated entrepreneurs and investors, sole proprietors and start-ups, small and medium-sized businesses, family offices, brokers-dealers, investment advisers, investment companies, and EB-5 Regional Centers.

Having lived, studied and worked abroad, Mark offers his clients a breadth and perspective that small firms generally cannot provide. Having worked for major law firms as well as a global financial institution in South America, Mark has negotiated numerous large and sophisticated business deals, including asset-based and trade-finance deals, often representing the interests of European and U.S. clients in a foreign setting. Having practiced law for almost two decades in Miami, Mark is able to provide his clients with legal assistance and guidance typically available only to more affluent individuals and institutional clients.

Mark's path to the practice of law was atypical. Raised in the Midwest, after completing high school at 17, Mark followed in the footsteps of his Father—who is a member of the International Horseshoers Hall of Fame and recognized in the Kentucky Derby Museum in Louisville—and became a licensed blacksmith, focusing exclusively on thoroughbred racehorses. In January 1985 Mark began taking college courses at night—while continuing to work as a farrier full time during the day—and began shifting his studies toward international business law.

After receiving a Bachelor of Science degree, Mark received a law degree from THE FLORIDA STATE UNIVERSITY COLLEGE OF LAW in 1992. Mark continued his legal studies in Brussels, Belgium, where he received a Masters of Laws in International, European & Comparative Law from the VRIJE UNIVERSITEIT BRUSSEL in 1993.

In 1994, Mark moved to São Paulo, Brazil, where he worked for major Brazilian law firms before accepting a position to work in-house with Banco Citibank, S.A. At Banco Citibank, S.A., Mark served as U.S. legal adviser for cross-border transactions (governed by New York law) involving the bank. For example, when Brazil privatized its telecommunications sector in 1997 and auctioned off Band B mobile cellular telephone concessions, Mark represented the bank in its issuance of hundreds of millions of dollars' worth of guaranties, letters of credit and standby letters of credit.

In November 1998, Mark relocated to Miami, where he initially practiced for 12 years in the corporate department of Shutts & Bowen, LLP, the oldest law firm in Miami, before working for about 4 years with a boutique law firm on Brickell Avenue, in the heart of Miami's financial district. In July 2014, Mark opened up HOBSON FIRM.

Mark is the Editor-in-Chief of the Editorial Board for the Newsletter of the Middle Market and Small Business Committee of the ABA's Business Law Section. Mark also serves on the Short Form M&A Documents Task Force of the ABA Middle Market & Small Business Subcommittee; this task force is preparing a short-form Stock Purchase Agreement and a short-form Asset Purchase Agreement for smaller deals in the price range of \$10 million to \$100 million) but with a total length of 15 pages.

Mark currently serves as a member of the Board of Directors of Play Golf For Life, Inc., a Florida non-profit corporation that Mark helped establish with members of the PGA of America.