



MARK D. HOBSON, P.A.

135 San Lorenzo Avenue, Suite 660
Miami, Florida 33146
Tel: 305-456-2122
markhobson@hobsonfirm.com

PROFESSIONAL EXPERIENCE

MARK D. HOBSON, P.A., d/b/a HOBSON FIRM, Coral Gables, Florida

Shareholder

July 2014 to Present

- Represent a variety of clients—including private equity, venture capital and hedge funds, sophisticated entrepreneurs and investors, sole proprietors and start-ups, small- and medium-sized business, broker-dealers, investment advisers, investment companies, and EB-5 Regional Centers, among others—across an array of industries.

DEVINE GOODMAN RASCO & WELLS, P.A., Miami, Florida

Of Counsel

October 2010 to July 2014

- Represented both foreign and domestic entities and individuals in a wide array of corporate, commercial matters and transactional including mergers and acquisitions, complex purchase and distribution arrangements, commercial finance, private placements (including EB-5 projects), joint ventures, asset-based lending matters, cross-border transactional matters, corporate governance, and intellectual property matters.

SHUTTS & BOWEN, LLP, Miami, Florida

Partner

December 1998 to October 2010

- Represented clients in general business activities, corporate finance, contracting, executive compensation, sales and distributorship arrangements, M & A, divestitures, licensing, intellectual property protection, securities law, and corporate governance.
- Advised and assisted clients in structuring, negotiating and documenting secured lending transactions governed by Article 9 of the Uniform Commercial Code, and credit facilities insured or guaranteed by the Export-Import Bank of the United States.
- Assisted clients in structuring and documenting M & A, joint ventures, sales distribution arrangements, and other strategic alliances, including preparing and filing Premerger Notification Report Forms required under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 for deals that satisfy the applicable thresholds.
- Counseled and assisted clients in structuring and effecting the offerings of debt and equity securities.
- Assisted public companies in fulfilling their reporting obligations under the federal securities laws.

CITIBANK, N.A., São Paulo, Brazil

U.S. Legal Consultant

May 1997 to November 1998

- Responsibilities included ensuring that bank cross-border activities and transactions complied with U.S. laws and internal bank policies; provided legal assistance to various areas of the bank, including corporate finance, trade finance, asset-based finance, treasury, private banking, work-outs, equity and investments, securities, custody services, and consumer banking.
- Coordinated and consulted with Latin American Group Counsel and regulatory specialists in New York, as well as outside counsel, regarding bank's activities and transactions; interfaced with new-product team by reviewing and discussing feasibility and legality under U.S. law of proposed transactions and projects.
- Prepared English-language documents governed by U.S. law for diverse cross-border transactions, including finance leases and sale/leaseback agreements, various kinds of credit agreements (e.g., bridge loans, trade finance), private placements of inter-company notes, participation agreements, assignment agreements, conditional sale agreements, forward purchase agreements, letters of credit, standby letters of credit, letters of guaranty, bid bonds for privatization auctions.

FELSBURG E ASSOCIADOS, São Paulo, Brazil

U.S. Legal Consultant

March 1995 to April 1997

- Handled a variety of cross-border transactions and matters involving investments and commercial activity in Brazil.
- Advised non-Brazilian creditor clients regarding debt collections and judicial proceedings in Brazil, and the business activities of their Brazilian subsidiaries or partners.



NORONHA ADVOGADOS, São Paulo, Brazil

U.S. Legal Consultant

July 1994 to March 1995

- Assisted Brazilian lawyers in advising clients on investing and doing business in Brazil.

RAYBURN & LERNER, P.A., Dunedin, Florida

Associate

February to July 1994

- Conducted legal research; drafted legal memoranda; prepared pleadings; represented clients in administrative hearings.

CENTRAL & EAST EUROPEAN LAW INITIATIVE (CEELI) of the ABA, Washington, D.C.

Program Assistant

September to December 1993

- Conducted research for CEELI attorneys providing legal assistance to the former Eastern-Bloc Countries; researched and prepared briefing books on legal reform in specific countries.

EDUCATION

VRIJE UNIVERSITEIT BRUSSEL, Brussels, Belgium

Master of Laws, *Cum Laude*, in International, European & Comparative law (June 1993)

FLORIDA STATE UNIVERSITY COLLEGE OF LAW, Tallahassee, Florida

Juris Doctor in Law with *Honors* (May 1992)

- Honors and activities:
 - Katzentine-Simon II Scholarship
 - Managing Editor, Journal of Transnational Law & Policy, 1991-92
 - Executive Committee, F.S.U. International Law Society, 1992-92

TAMPA COLLEGE, Tampa, Florida

Bachelor of Science, *Summa Cum Laude*, in Marketing and Management (June 1988)

BAR ADMISSION AND AFFILIATIONS

- Admitted to the Florida Bar and the Colorado Bar.
- Member of ABA Business Law Section and Business Law Section of the Florida Bar.
- Editor-in-Chief of Newsletter for Middle Market & Small Business Committee of the ABA Business Law Section.
- Member of the ABA Middle Market & Small Business Subcommittee Task Force preparing a Short-Form Asset Purchase Agreement and a Short-Form Stock Purchase Agreement.
- Member of the Chapter 607 Drafting Subcommittee of the Business Law Section of The Florida Bar.

ARTICLES AND ACTIVITIES

- Author of article titled "Election Impact on Exempt Offerings and Private Fund Advisers," published on December 21, 2016 in the Daily Business Review, an ALM Publication.
- Co-Author with Gregory C. Yadley, Esq., of article titled "36th Annual SEC Government-Business Forum on Small Business Capital Formation," published in February 2018 edition of the Newsletter of the Middle Market and Small Business Committee of the ABA Business Law Section.
- Moderator of Program titled "Basics of Private Investment Fund Formation," held on April 14, 2018, at the ABA Business Law Section Spring Meeting in Orlando, Florida.
- "Perfecting Your Security Interest Under UCC Article 9," at a seminar in Miami, Florida, held on July 19, 2005, sponsored by Lorman Education Services.
- "Implications of Revised UCC Article 9 in Commercial Lending," at a seminar held in Miami, Florida, on June 26, 2002, sponsored by Lorman Education Services.